



Fagor Industrial **Corporate catalogue**

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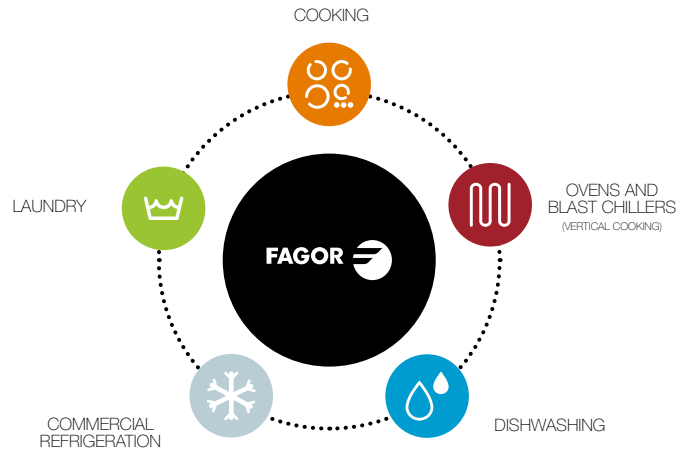
Fagor Industrial.

About us.

We are a **specialist manufacturer** of foodservice and laundry equipment.

With our products and services, we respond to the needs of the professionals in the catering industry, acting as a one-stop shop and offering an **integral, global solution** with the best **price-quality** ratio.

- + We have acquired a dimension that allows us to compete at the highest level, thanks to our presence **in international markets.**



Our history.

Always looking ahead to the future.



Since 1960 until today.
A history marked by
believing in talent and
pursuing an idea: to
compete at the highest
level and to evolve,
always.

1960



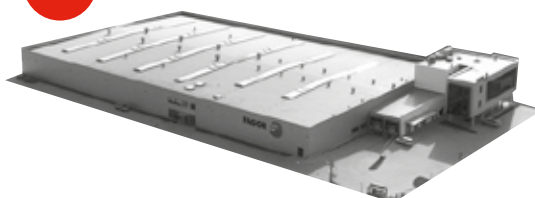
The beginning

In 1960 we start
making our first
kitchens, boiling
pans and fryers.

Poland

Fagor Gastro Polska opens
as a commercial subsidiary
of Fagor Industrial.

2000



1999

Turkey

A commercial
representation office is
opened in Turkey with
a small warehouse in
Atasehir.

2005

Symphony

Production plants open in
Warsaw (Poland) and Huesca
(Spain). The latter starts
manufacturing Fagor's
tailor-made Symphony kitchens.

2006

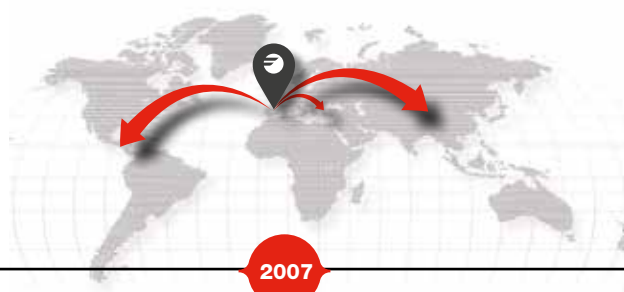
Turkey

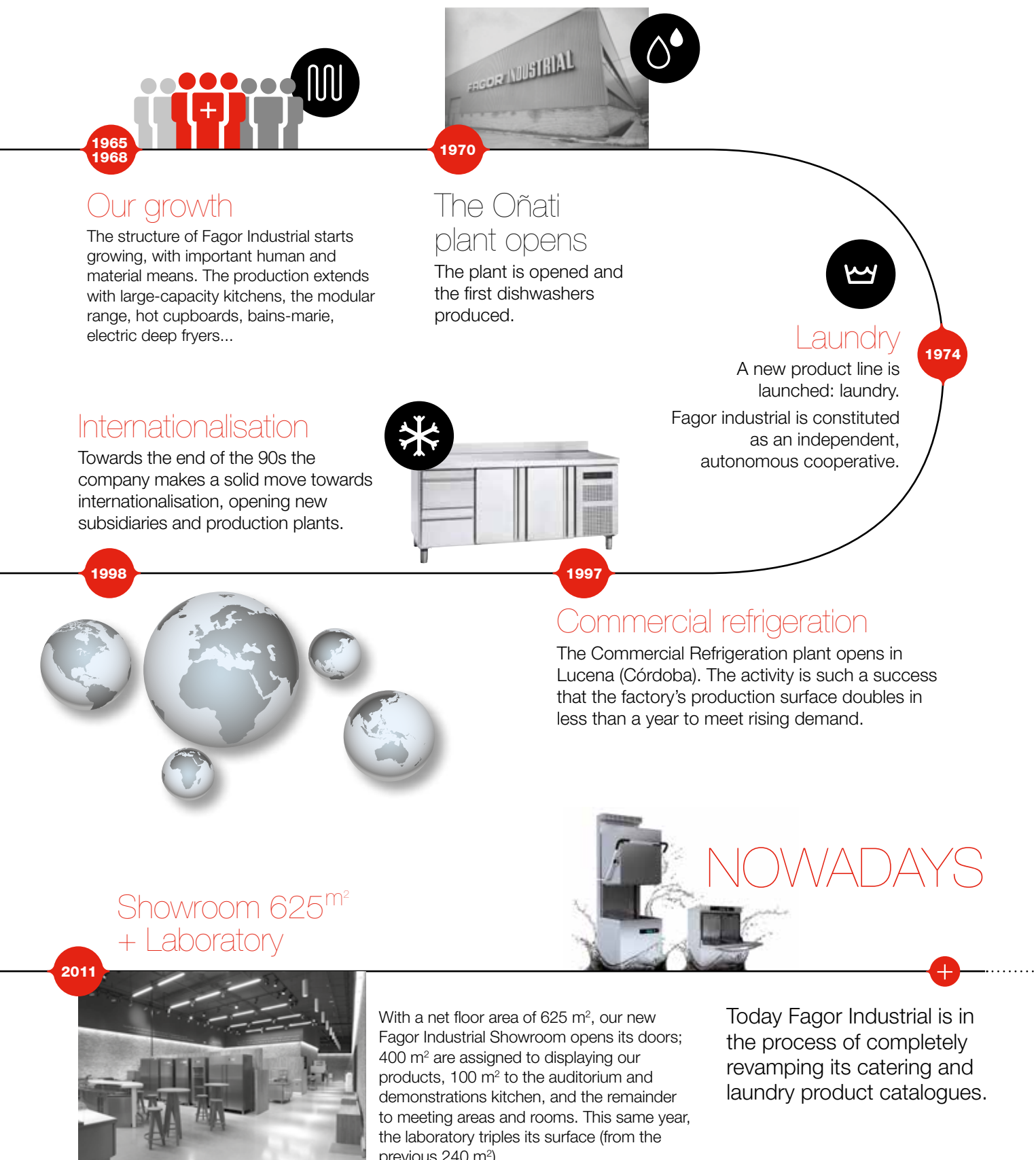
In 2006 the Turkey
factory is built
and opened in the
outskirts of Istanbul.

2007

Mexico

In response to a positioning
strategy with own plants in the main
economic areas of the world, Fagor
Industrial launches its production
plant in Mexico's San Luis de Potosí.





The cooperative experience.

A way of doing focussed on people and participation.



A style based on the strength of shared management and the principles of the cooperative movement.

At Fagor Industrial we believe in joint effort as the best way to attain the most effective solutions. We work with the responsibility of giving the best of ourselves to achieve a shared result.

A way of doing things focussed on people. Humanised and participatory. Where the workers actively participate in the company policies and decision-making processes. A style of administration based on shared management and the principles of the cooperative movement. Socially responsible, listening to the interests of our members, always incorporating their needs when planning our activities.

A focus which also coincides with the most evolved and up-to-date management models, where ever-increasing importance is placed on the person as the greatest asset and strongest differentiating factor.

Our commitment to solidarity and social responsibility with our environment is and will continue to be our identifying features. A solidarity that translates, in the first place, into a strong contribution to well-being and improved quality of life of the community in which we are based; creating direct employment, generating induced employment in other companies and fostering diversified business activity.

+ Committed

TO THE WORKERS

- People development
- Safe, quality working environment
- Worker participation and integration
- Wage solidarity

TO THE COOPERATIVE MEMBERS

- Cooperation and democracy
- Inter-cooperative solidarity
- Preferably cooperative employment

TO CONSUMERS AND SOCIETY

- Innovative attitude
- Sustainable development
- Promotion of a fair and equal society.



A spirit extending from
the very heart of the
company to the
workers, clients,
distributors and professionals.



A new era.

Because together,
we go further.

ONNERA GROUP

Fagor Industrial is part of the **ONNERA Group**, an international business group specialising in providing equipment solution for catering, laundry and refrigeration applications.

A group that has become a globally renowned international leader. With more than 1,000 distribution points and direct offices across 5 continents and 1,700 professionals who are able to offer a wide range of quality solutions tailored to each market.





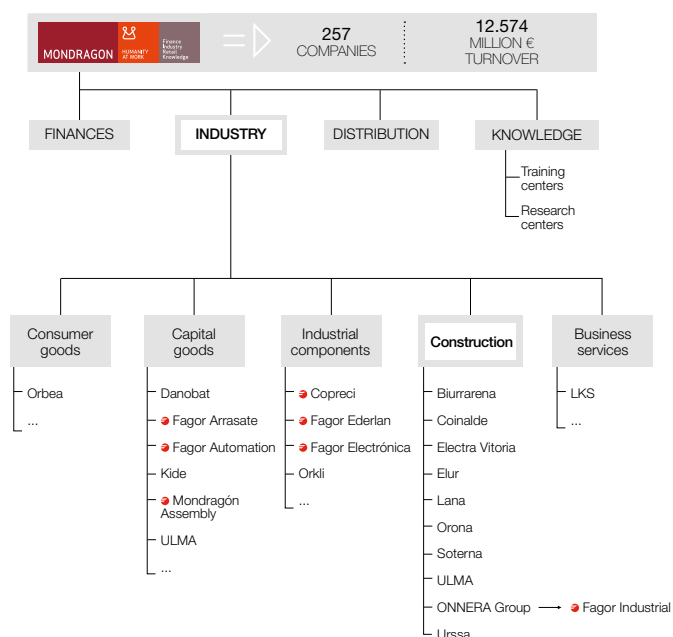
In order to grow, we must move forward and focus our efforts towards looking to the future, while always taking stock of our journey so far, where we have come from and where we want to go.



ONNERA Group is also part of MONDRAGON, ranking as the top business group in the Basque Country and the tenth in Spain.

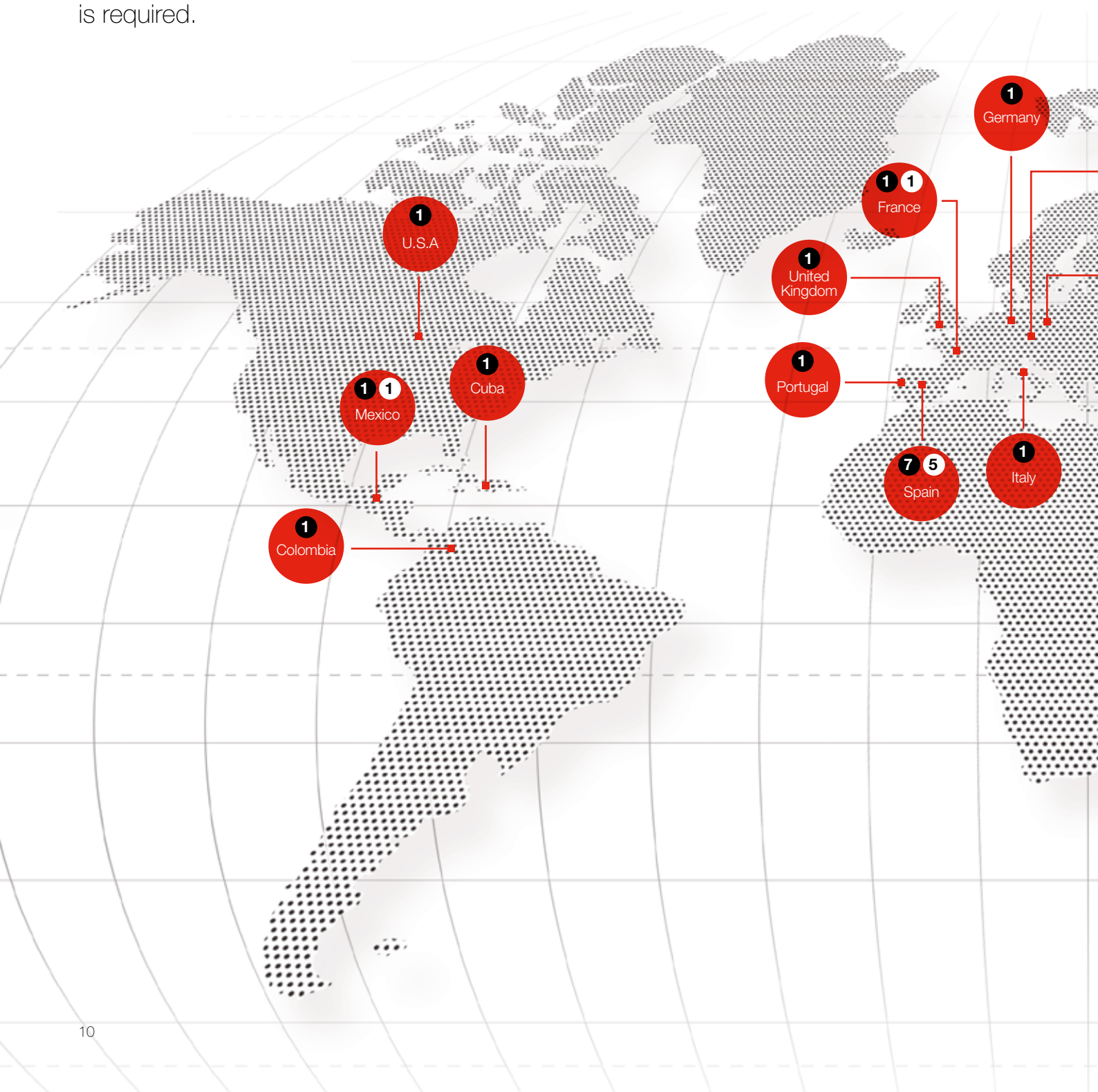
It is composed of more than 250 companies and entities structured into four sectoral areas: Finances, Industrial, Distribution and Knowledge.

It currently boasts more than 74,000 workers.



Fagor Industrial universe.

We grow along with our customers, working together to achieve the most efficient solutions wherever it is required.





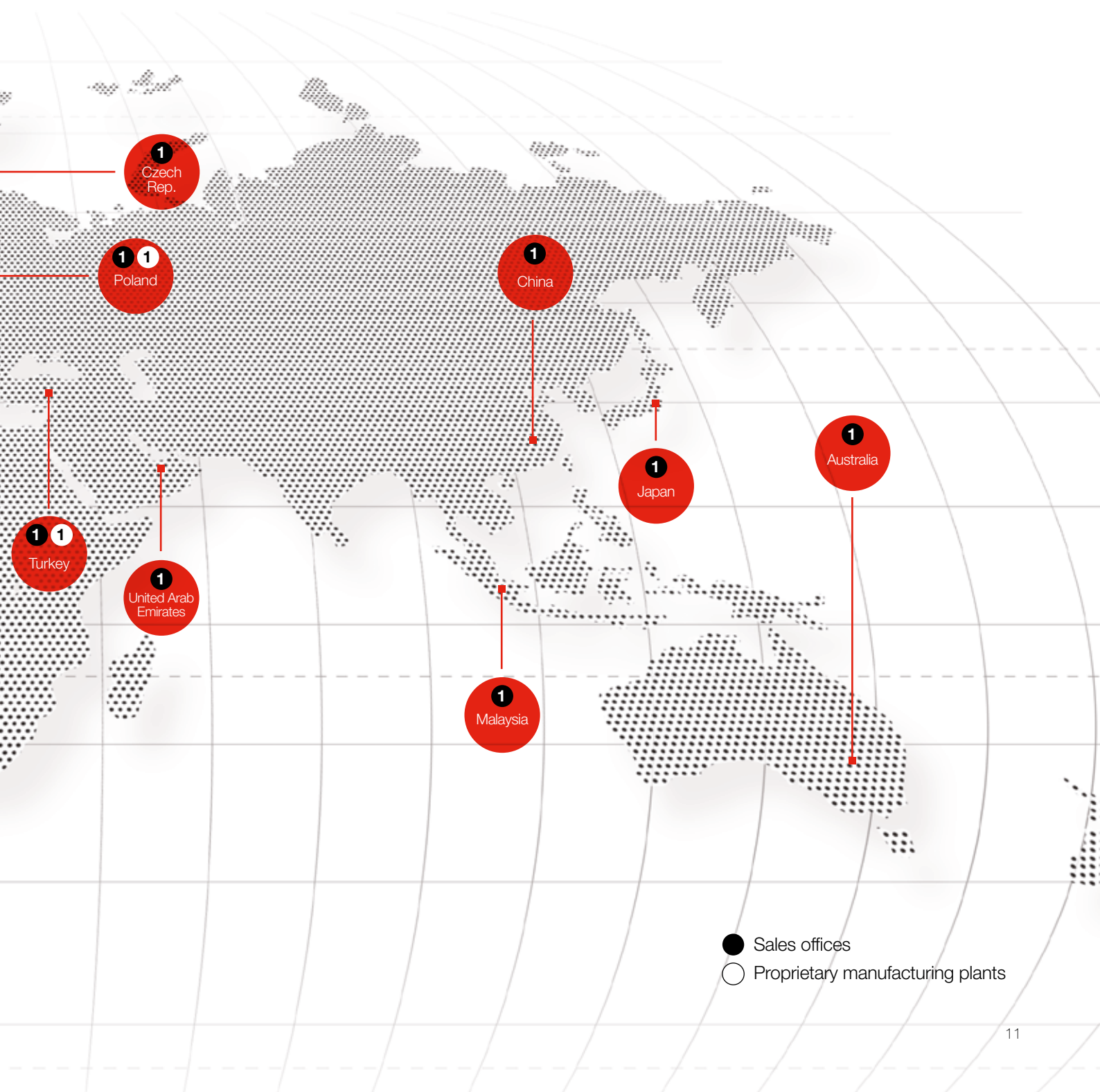
Offices in
18 countries



9 manufacturing
plants



Over 1,000
distribution points



We work for the best.

The experience of a brand.

Fagor Industrial has supplied equipment to installations around the globe, and is renowned for taking on with customers with a high level of demand. Solutions that equip and respond to the needs of the sector, with whom Fagor Industrial shares demand levels and professional commitment, innovation and maximum quality.

This has led to international leading brands, including **three of the top restaurants in the world, choosing Fagor Industrial to equip their installations**, highlighting once again that hard work and a desire to excel are the most important features that define our work and allow our customers maintain the level that has made them famous worldwide.



Vicool Restaurant



Nerua Restaurant



Martín Berasategui



Mugaritz Restaurant



Nerua Restaurant



Martín Berasategui



Mugaritz Restaurant



Arzak Restaurant



Lillas Pastia Restaurant



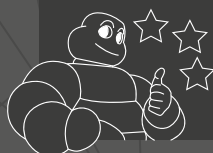
Lillas Pastia Restaurant

HOSPITALS

Torrejón de Ardoz Hospital, Madrid (Spain)
12 de Octubre Hospital Madrid (Spain)
Hospital de la Arrixaca, Murcia (Spain)
Puerta de Hierro Hospital Madrid (Spain)
Caja Petrolera de la Salud Hospital (Bolivia)

SCHOOLS AND COLLEGES

Basque Culinary Center, Donostia (Spain)
Culinary Art School of Mexico (Mexico)
Peking University (China)
Santo Domingo Autonomous University
(Dominican Republic)
University of Deusto, Bilbao (Spain)



RESTAURANTS

Mugaritz Restaurant, Errenteria (Spain)
Arzak Restaurant, Donostia (Spain)
Berasategi Restaurant, Lasarte (Spain)

+ 100,000
INSTALLATIONS
WORLDWIDE.

HOTELS

Intercontinental Sanya Haitang Bay Resort (China)
Istanbul Kozyatagi Hilton (Turkey)
LVDI Marriot, Shanghai (China)
Hotel Porta Fira, Barcelona (Spain)
FURAMA Hotel Dalian (China)
Beijing Beichen International Hotel (China)
Arakur Hotel Resort & Spa (Argentina)
Westin Playa Bonita (Panama)
Ramada Plaza Hotel (Turkey)

PRIVATE COMPANIES

CEDIS Palace Resorts (Mexico)
Gemini Palace, Prague (Czech Rep.)
Torrespacio Building, Madrid (Spain)

OTHERS

North II Prison Centre, Pamplona (Spain)
The Senate Chamber (Mexico)
National Centre for Performing Arts (China)
Aiala Catering College, Karlos Arguiñano,
Zarautz, (Spain)



Innovation.

THE IMPETUS TOWARD THE FUTURE.

Change involves an inherent attitude, one that requires research, effort, breaking away from the norm and having confidence in our product and our customers, in what we do and how we do it. This has led us at Fagor Industrial to investing in the development of **innovative solutions** that offer catering professionals more comfortable and simpler products to facilitate their day-to-day work.

Our belief in the future is behind our **commitment to excellence**. Excellence that moves from each of the product ranges, as far as quality of service. We never take shortcuts.

Ongoing innovation that allows us, as well as all our customers, to **compete at the highest level** and continue to make progress.

Always.

Quality.

Certified company.

We at Fagor Industrial have a clear objective in terms of all our customers: to be recognised for **quality** and **reliability**.

To do this, we follow a strict quality discipline in terms of development, testing, and approval of all our processes and products that allows us to obtain the best results.

A process that takes place in our R&D labs located at our plant in Oñati, Spain, on which quality and reliability of the products we manufacture depends and that we have equipped with a suitable environment to test and develop the high technological level that we demand for our solutions.

Pioneers in Spain certifying our quality management system, we follow the guidelines of the Fagor Industrial Management Model, defined and implemented according to the EBEM model (European Business Excellence Model), with the clear objective of maintaining quality as the highest link in relation to our priorities. Without fail.

Implemented quality, environmental and security policies, as well as following standards of recognised international prestige (ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007).

A projection of excellence and constant product improvement through internationalisation, training, research and innovation on a daily basis, which positions us as benchmarks in the market and allows us to offer our customers products that make them the best and, above all, more competitive.



Our 700m² laboratory space are testament to the importance we at Fagor Industrial attach to groundwork, where ideas and innovation are born, helping to keep us at the forefront of our industry.





Customer service for our dealers

With close proximity to you and your business.

The condition of Fagor as manufacturer is a guarantee that allows us to possess hard-to-match product knowledge.

Our relationship with our factories allows us to resolve the most challenging situations swiftly, ensuring that our customers always receive a **quality and on-time service**.

We have one of the largest and most extensive catalogues on the market, **offering a comprehensive, specialised and recognised service**. We allow you to avail of our complete experience and support in terms of projects, support and ongoing consultation **to provide the best solutions to your end customer**.



COMMERCIAL SUPPORT

We offer a full support service for any commercial query that might arise during your business opportunity or sale operation, and we can provide advice to allow you to offer the best solutions to your end customer at all times.



COMMUNICATION

Because being up to date is important, we send out an information bulletin directly to dealers containing all changes made and new product ranges. We have edited a print magazine containing news of interest related to the sector, interviews and installations produced by Fagor Industrial.



AFTER SALES SERVICE AND SPARE PARTS

Avail of our area-based technical service managers to help you resolve any technical queries that may arise and support you in installation-related matters. We also have a network of official technical services for implementation and further maintenance.



TRAINING

We organise technical and commercial training planning aimed at dealers. We also organise information update and product training courses.



LOGISTICS

We manage a spare parts warehouse structure from our central offices that respond to the needs of each region.

We guarantee the delivery of spare parts for machinery that has been obsolete for up to 8 years in the case of working parts.



SHOWROOM

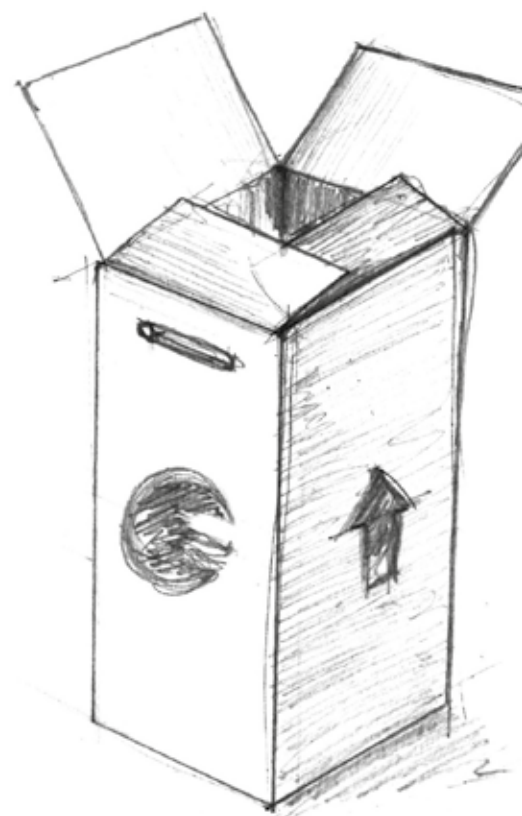
We have a 700 m² showroom at your disposal where we organise demonstrations tailored to your customers' needs.



PROJECTS

We offer you the option of availing of our experience and support in everything related to projects, joint meetings with the end customer, etc. We can assist you with drawings and budgets, following your instructions every step of the way.

Thanks to its powerful product databases, our in-house projects program (Fagor Equip) enables us to swiftly issue proposals, as well as a complete series of related technical budgetary documents (involving the analysis of margins, power switchboards, etc.), which can also be printed out or exported to different extensions.



A **wide range** of products for the **hotel and** **catering sector**



COOKING

Ovens AND BLAST CHILLERS
(COOK&CHILL)

DISHWASHING

COMMERCIAL REFRIGERATION

LAUNDRY



FRY-TOPS / / PASTA COOKERS / BOILERS FRYERS / TILTING BRATT / BAIN MARIE / NEUTRAL EL ACCESSORIES



CHARCOALS ING PANS / PANS LEMENTS /



COOKING

A professional in the kitchen requires, above all, quality, safety and hygiene. We also add reliability, design, technology and comfort to all our cooking ranges: Symphony, 900, 700, 600, etc.



COOK & CHILL / ADVANCE ACCESSORIES FOR OVENS / BLAST CHILLERS / REGENERATORS



OVENS AND BLAST CHILLERS (COOK&CHILL)

The ADVANCE generation has one of the largest ranges of ovens on the market in terms of size and features. Just select the right model for each professional need. Available for use with gas or electricity in all sizes and with all options.

Fagor has brought out a new combined range of COOK&CHILL ovens and blast chillers, a solution that will optimise work, performance and productivity of any professional kitchen.



ANCE OVENS

RATION OVENS





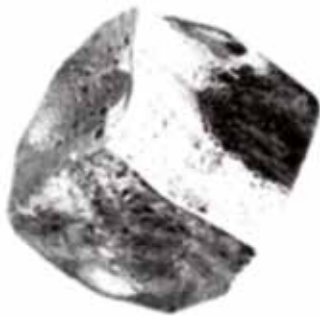
GLASSWASHERS
DISHWASHERS / HOOD
DISHWASHERS /
AND FLIGHT
PRE AND AFTER W



DISHWASHING

A professional in the kitchen must also provide effective solutions to ensure that all tableware is immediately available. Our comprehensive product line ranges from small glass washers for bars, cafes and small restaurants, to high capacity dishwashers.

/ FRONT LOADING
D TYPE OR PASS-THROUGH
CONVEYOR RACK TYPE
TYPE DISHWASHERS /
WASHING / ACCESSORIES



F
CABINE
ICE MAKEP



COMMERCIAL REFRIGERATION

Whether you wish to cool, store or display food and drink, we are the leaders in the market with an extensive range of refrigeration appliances. With a huge variety in terms of size, applications, features and finishes.

REFRIGERATOR COUNTERS /
REFRIGERATION CABINETS /
SETS FOR FISH / DISPLAY CABINETS /
RS / BLAST CHILLERS /
ACCESSORIES / WINE DISPLAYS



LAUNDRY

We have been designing and manufacturing laundry machinery and installations for many years. This is why, today, we are able to say that we are real experts in this field. We have a wide range of washing, drying and ironing machines.

WASHER EXTRACTORS /
DRYERS / IRONING STATION /
FLAT WORK IRONERS
IRONING TABLE AND PRES
FORM FINISHERS / ACCESSORIES



S /
SSES /

EcoFagor.

Fagor is green, efficient and responsible.

We believe in an environmental-friendly business. That is why Fagor Industrial has implemented a hazardous waste management and reduction plan, with award of ISO14001 environmental certificate in May 2006.

We are committed to the future by developing a sustainable present. We believe in research, development and the innovation of our products, moving towards a future in which the planet is respected.

We will comply with the objective of a sustainable future, inspiring employees and collaborators to protect the environment with the gradual reduction of contaminating products and by promoting the rational consumption of energy and natural resources.



**GREEN
EVOLUTION**
FOR A
SUSTAINABLE
FUTURE.



Fagor Industrial

in data terms.

We have a structure in place that makes it possible to provide our customers with the highest quality service that has led to us becoming a proven and renowned brand.

57,000,000

invested in R&D in the last 5 years.



300,000

production installations in 5 Countries (Spain, France, Poland, Turkey, Mexico).



9

Fagor Industrial
production plants.

100,000

INSTALLATIONS

Established throughout five continents for all types of industrial catering requirements. A benchmark in several of the major hotel and restaurant brands worldwide.



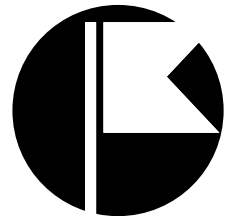
1,700 WORKERS

Fagor Industrial is part of ONNERA Group, with 10 plants strategically distributed throughout the 5 continents. It is also part of the MONDRAGON group, the top business group in the Basque Country and tenth in the ranking of major Spanish companies. Composed of more than 250 companies and over 74,000 employees.



90 COUNTRIES

HUNDREDS of dealers market and provide service for our products in 90 countries.



+50 YEARS

More than 50 years' experience.



+20 SALES OFFICES

offices distributed throughout 18 countries in five continents.

